

TEST ITEMS: 100 MCQ'S

TIME DURATION: 120 MINUTES

NO NEGTIVE MARKING

ENGLISH

Complete the sentences by choosing the most appropriate option, from the given lettered choices (A to D) below each.

- 1. If humans were totally deprived of sleep, they _____hallucinations, anxiety, coma and eventually death.
 - A. would experience
 - B. experience
 - C. would have experienced
 - D. had experienced

Four lettered pairs (A to D) follow a related pair of words given in capitals. Select the lettered pair that best expresses a relationship similar to that expressed in the original pair in capitals.

- 2. STUDY: LEARN ::
 - A. hunt: gather
 - B. search: find
 - C. permeate: penetrate
 - D. work: raise
 - E. agree: maintain

Questions 3-5 are based on the following passage.

State bank governor Dr Ishrat Hussain said it is premature to assume what condition IMF would impose on Pakistan for future funding. Talking to newsmen after inaugurating the Management Institute of PICIC he said he would not rule out the possibility of IMF pressing for imposition of general sales tax on agricultural inputs from next fiscal year. "I cannot rule them out" he said when asked to comment on the apprehensions that IMF might press for imposing GST on agricultural inputs including fertilizers.

Former Finance minister and economist Dr Hafiz Pasha told a seminar, he feared that this time around IMF might demand imposition of GST on agricultural inputs. He said IMF had made this demand also when he was the finance minister claiming that he had declined to accept it.

The governor said Pakistan had informed IMF negotiating team in Washington last week what it intended to do on the economic front. He said an IMF mission would come next month carrying a new

agenda of reforms the contents of which are not known. He told a questioner that next IMF funding would be under PRGF-Poverty Reduction and Growth Facility- and it would not be a revival of the stalled enhanced structural adjustment facility.

- 3. Name of the Governor of State Bank of Pakistan is:
 - A. Dr Ishrat Hussain
 - B. Shaukat Tareen
 - C. Rashid Qureshi
 - D. Abdul Sattar
- 4. PRFG stands for:
 - A. Poverty Reduction and Growth Facility
 - B. Pakistan Regain and Growth Facility
 - C. Power Reduction and Gain Function
 - D. Peace Reimproving and Gain Fiction
- 5. Who demands to impose GST on agriculture inputs?
 - A. Hafiz Pasha
 - B. Finance minister of Pakistan
 - C. IMF
 - D. World Bank

ANALYTICAL REASONING

Questions 6-7

Mr. Danish: Mrs. Waheed's qualifications are ideal for the position. She is intelligent, forceful, determined and trustworthy. I suggest we hire her immediately.

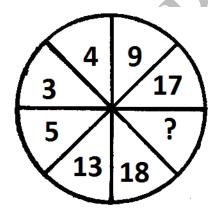
- 6. Which one of the following, if true, would most weaken Mr. Danish's statement?
 - A. Mrs. Waheed is not interested in being hired.
 - B. There are two other applicants whose qualifications are identical to Mrs. Waheed's.
 - C. Mrs. Waheed is currently working for a rival company.
 - Mr. Danish is not speaking directly to the hiring committee.
 - E. Mrs. Waheed is older than many of the other applicants.
- 7. Which one of the following, if true, offers the strongest support of Mr. Danish's statement?
 - A. All the members of the hiring committee have agreed that intelligence; trustworthiness, determination and forcefulness are important qualifications for the job.
 - B. Mr. Danish holds exclusive responsibility for hiring new employees.
 - C. Mr. Danish has known Mrs. Waheed longer than he has known any of the other applicants.
 - D. Mrs. Waheed is a member of Mr. Danish's family.
 - E. Mrs. Danish is intelligent, forceful, determined and trustworthy.

QUANTITATIVE

- 8. A man sold a cycle for Rs.250 at a profit of 25 percent. What would have been gained or lost percent, if it had been sold for Rs. 210?
 - A. 5% gain
 - B. 7% gain
 - C. 25% loss
 - D. 2% loss

IQ

- 9. A man covers 8-meters towards north, turns west and covers 12-meters, then turns south and covers 4-meters and then turns east and covers 12-meters. How far is he now from the starting point?
 - A. 8-meters
 - B. 32-meters
 - C. 16-meters
 - D. 4-meters
- 10. Substitute the missing number:



- A. 16
- B. 17
- C. 18
- D. 19

SERVICE QUALITY

Quality Customer Services

- 11. The customer needs to know that the service provider appreciates their wants and:
 - A. Thoughts
 - **B.** Circumstances
 - C. Savings
 - D. Wages

Scenario based questions to serve customers

- 12. Customers expect customer service agent to empathize and apologize on behalf of the company when a product or service is at fault. Customers want to hear from customer service saying "they are sorry and acknowledge the:
 - A. Inconvenience caused
 - **B.** Convenience caused
 - C. Bad services provided
 - D. Faulty products sold to them

Attitude / Response of official to customer services

- 13. Train your employees how to build _____ with the customer. Fill in the blank with one of the suitable options.
 - A. Rapport
 - B. Relation
 - C. Affiliation
 - D. Connection